

**AmpleHarvest.org Inc.**

Financial Statements  
with Independent Auditor's Report

December 31, 2023

**AMPLEHARVEST.ORG INC.**

**DECEMBER 31, 2023**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of  
AmpleHarvest.org Inc.

### Opinion

We have audited the accompanying financial statements of AmpleHarvest.org Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of AmpleHarvest.org Inc. as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of AmpleHarvest.org Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about AmpleHarvest.org Inc. 's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of AmpleHarvest.org Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about AmpleHarvest.org Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

**Galleras Robinson CPAs, LLP**

Cream Ridge, New Jersey  
November 4, 2024

**AMPLEHARVEST.ORG INC.**

**STATEMENT OF FINANCIAL POSITION**

**DECEMBER 31, 2023**

**ASSETS**

Cash	\$	274,086
Time deposit		<u>101,563</u>
Total Assets	\$	<u>375,649</u>

**LIABILITIES AND NET ASSETS**

Liabilities		
Accounts payable and accrued expenses	\$	11,401
Net Assets		
Without donor restrictions		<u>364,248</u>
Total Liabilities and Net Assets	\$	<u>375,649</u>

**AMPLEHARVEST.ORG INC.**

**STATEMENT OF ACTIVITIES**

**YEAR ENDED DECEMBER 31, 2023**

	<b><u>Without Donor Restrictions</u></b>	<b><u>With Donor Restrictions</u></b>	<b><u>Total</u></b>
<b>SUPPORT AND REVENUES</b>			
Support and contributions from public	\$ 331,061	\$ -	\$ 331,061
In-kind contributions	440,751	-	440,751
Interest income	1,563	-	1,563
Other revenues	<u>830</u>	<u>-</u>	<u>830</u>
Total Support and Revenues	<u>774,205</u>	<u>-</u>	<u>774,205</u>
<b>EXPENSES</b>			
Program services	719,112	-	719,112
Management and general	68,563	-	68,563
Fundraising and development	<u>126,316</u>	<u>-</u>	<u>126,316</u>
Total Expenses	<u>913,991</u>	<u>-</u>	<u>913,991</u>
<b>CHANGE IN NET ASSETS</b>	(139,786)	-	(139,786)
<b>NET ASSETS, BEGINNING OF YEAR</b>	<u>504,034</u>	<u>-</u>	<u>504,034</u>
<b>NET ASSETS, END OF YEAR</b>	<u>\$ 364,248</u>	<u>\$ -</u>	<u>\$ 364,248</u>

See notes to financial statements.

AMPLEHARVEST.ORG INC.

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2023

	Program Services	Support Services		Total
		Management and General	Fundraising and Development	
Salaries and wages	\$ 175,541	\$ 34,954	\$ 39,050	\$ 249,545
Payroll taxes	<u>14,560</u>	<u>2,900</u>	<u>3,239</u>	<u>20,699</u>
Total Personnel Expenses	<u>190,101</u>	<u>37,854</u>	<u>42,289</u>	<u>270,244</u>
Educational and outreach (in-kind expenses)	440,751	-	-	440,751
Professional fees	73,027	18,950	80,094	172,071
Facilities and equipment	3,932	3,932	3,933	11,797
Transportation and travel	7,972	-	-	7,972
Fees, taxes, licenses and permits	-	5,029	-	5,029
Insurance	-	2,231	-	2,231
Office supplies, printing and storage	1,071	503	-	1,574
Communications and web hosting	1,387	-	-	1,387
Advertising	871	-	-	871
Miscellaneous	<u>-</u>	<u>64</u>	<u>-</u>	<u>64</u>
Total Other Than Personnel Expenses	<u>529,011</u>	<u>30,709</u>	<u>84,027</u>	<u>643,747</u>
Total Expenses	<u>\$ 719,112</u>	<u>\$ 68,563</u>	<u>\$ 126,316</u>	<u>\$ 913,991</u>

See notes to financial statements.

**AMPLEHARVEST.ORG INC.**

**STATEMENT OF CASH FLOWS**

**YEAR ENDED DECEMBER 31, 2023**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Change in net assets	\$	(139,786)
Adjustments to reconcile change in net assets to net cash used for operating activities		
Interest income		(1,563)
Increase in accounts payable and accrued expenses		<u>4,037</u>
Net cash used for operating activities		<u>(137,312)</u>

**CASH FLOWS FROM INVESTING ACTIVITY**

Purchase of time deposit		<u>(100,000)</u>
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**NET CHANGE IN CASH** (237,312)

**CASH, BEGINNING OF YEAR** 511,398

**CASH, END OF YEAR** \$ 274,086

**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION**

No taxes or interest were paid during the year.



## AMPLEHARVEST.ORG INC.

### NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2023

#### 1. ORGANIZATION AND TAX STATUS

AmpleHarvest.org Inc. (the "Organization") was formed in May 2009 and incorporated on April 21, 2010 as a 501(c)(3) corporation. As such, the Organization is exempt from federal income taxes and contributions to it are deductible under Sec. 170 of the Internal Revenue Code ("IRC").

The purpose of the Organization is to diminish the waste of surplus garden harvests and therefore hunger and malnutrition in the United States of America by (1) educating the gardening public that they have the opportunity to donate their surplus harvests through programs and media, including the use of web based applications; and (2) providing internet-based resources that enable these gardeners to donate their surplus harvests by connecting them to local food pantries, food banks and food distribution programs in need of fresh produce and food for their hungry clients.

Within the mission of AmpleHarvest.org, we operate several programs to create the impact that we are seeking to accomplish. Each of these programs are online, meaning they can scale to any community in the country in real time without the organization having to establish local offices or hire local staff.

#### ***AmpleHarvest.org***

AmpleHarvest.org Inc's core program is called: **AmpleHarvest.org**. Its work is to reduce hunger and food waste by helping to assure that surplus garden food gets to local food pantries. This involves two parallel work-flows:

- a. Adding food pantries to the AmpleHarvest.org search engine so they can be found by the gardeners
- b. Educating home/community gardeners that they can donate food to a local food pantry.

#### ***AmpleHarvest.org in Indian Country***

AmpleHarvest.org in Indian Country is a special adaptation of the core program that is specifically designed with help and leadership from Tribal Elders and Indigenous food/hunger thought leaders, to address the special opportunities and challenges found on 326 Native American reservations nationwide.

- a. Addressing the unique model of Indigenous food pantries, the desire for Indigenous food sovereignty, and the fact that Native Americans do more gardening per capita than any other segment of America.
- b. Addressing the logistical challenges of some reservations that lack traditional street addresses, that would otherwise make it impossible to guide a gardener to a food pantry.
- c. Addressing and respecting linguistic and cultural/historical sensitivities where appropriate

**1. ORGANIZATION AND TAX STATUS - CONTINUED**

***Feds Feed Families***

AmpleHarvest.org provides a unique opportunity for employees of the federal government who happen to be home or community gardeners, to donate fresh food from their garden to a local food pantry, when they participate in the federal government's own food drive called Feds Feed Families.

***Faith Fights Food Waste***

Faith Fights Food Waste is an educational program from AmpleHarvest.org that helps faith leaders of all faiths learn about food waste and then enables them to do sermons on the issue. Faith Fights Food Waste is unique in that it enables clergy of different faiths to give faith specific sermons all on the same issue and all on the same weekend. The program also supports people of faith who do not attend a house of worship. It is important to note that while this program is for the faith community, AmpleHarvest.org is not a faith based organization nor does it promote religion nor does it promote any particular faith. This program is designed to leverage the power of people's faith convictions to help them end the waste of food without itself engaging in any religious or faith based activity.

***Analyzing Garden Food Loss Surveys***

AmpleHarvest.org periodically surveys home/community gardeners to determine both food wastage and the food donation opportunity. This data is analyzed by an outside consultant, and the results are made available to the public on our website.

***Centerpieces for Pantries***

AmpleHarvest.org's annual pre-holiday season program educates and encourages people who are hosting or attending a holiday dinner, to replace the normal table top floral arrangement with an arrangement that is made entirely of whole fruits and vegetables. This arrangement is used for ornamental purposes first, and is then donated to a nearby food pantry the following day. This program can also be used year round at other events such as weddings, Bar/Bat Mitzvahs, corporate events, etc.

***Crisis Response***

AmpleHarvest.org has responded to several crises in the past including the BP oil spill, the Joplin and Tuscaloosa tornadoes, Hurricane Harvey, and the 2018-2019 government shutdown. Most recently as a result of the COVID-19 crisis, AmpleHarvest.org has added the capacity for small farmers to donate food they could not bring to market. In all cases, AmpleHarvest.org shifts its nationwide focus to a more local one, working to help more of the gardeners in the impacted area donate more food to pantries to help the local needs of the people.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

1. ORGANIZATION AND TAX STATUS - CONTINUED

***Keynote Speaker***

AmpleHarvest.org's keynote speaker program provides an experienced and inspiring keynote speaker for universities, public events and corporate meetings to speak on the issue of food waste and innovative solutions. In most cases, a complementary colloquium is provided to a local college or university as part of the package.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

***Basis of Accounting and Presentation***

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

*Net assets without donor restrictions.* Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of trustees.

*Net assets with donor restrictions.* Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. As of December 31, 2023, the Organization has no net assets with donor restrictions.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

***Use of Estimates***

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

***Time deposit***

Time deposit consists of certificate of deposit with original maturity of greater than three months when acquired.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

***Fair Value Measurements***

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). The Organization groups assets at fair value in three levels, as follows:

Level 1 - Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.

Level 2 - Other observable inputs, either directly or indirectly. This includes quoted prices for similar assets/liabilities in active markets, quoted prices for identical or similar assets in non-active markets, inputs other than quoted prices that are observable for the asset/liability, and inputs that are derived principally from or corroborated by other observable market data.

Level 3 - Unobservable inputs that cannot be corroborated by observable market data.

Refer to Note 4 - Time Deposit for the asset measured at fair value.

***Fair Value of Financial Instruments***

The Organization's financial instruments, exclusive of cash, consist solely of certificate of deposit valued at original cost plus accrued interest, which approximates fair value.

***Interest Income***

Interest income is reported in the statement of activities as increase or decrease in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law. Interest is recorded when earned.

***Revenue Recognition***

The Organization is supported primarily through contributions from public. In accordance with Accounting Standards Update "ASU" 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*, contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. As permitted by Topic 958, donor-restricted contributions whose restrictions are met in the same year may be reported as unrestricted support.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

***Donated Assets and Services***

Donated assets and services are recorded at the estimated fair value at the date of donation. Donated assets are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Contributions of services are recognized if the services received create or enhance non-financial assets, or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

***Functional Allocation of Expenses***

The costs of the program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the program and supporting services benefited. The expenses that are allocated include the following:

<b><u>Expense</u></b>	<b><u>Method of Allocation</u></b>
Personnel expenses	Time and effort
Professional fees	Time and effort
Facilities and equipment	Specific identification
Office supplies, printing, and storage	Specific identification

***Accounting for Uncertainty in Income Taxes***

The Organization recognizes the effect of income tax positions only if those positions are more-likely-than-not be sustained upon examination by taxing authorities. Management has determined that the Organization had no uncertain tax positions that would require financial statement recognition. Currently, there are no audits in progress.

***Income Taxes***

AmpleHarvest.org Inc. is exempt from federal income taxes as an organization described in Section 501(c)(3) of the IRC.

***Subsequent Events***

The Organization has evaluated subsequent events through November 4, 2024, which is the date the financial statements were available to be issued.

## AMPLEHARVEST.ORG INC.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### 3. LIQUIDITY AND AVAILABILITY

Management has evaluated whether it is probable that the Organization will not be able to meet its obligation as they become due within one year after the date the financial statements are issued or available to be issued. The Organization has \$375,649 of cash and time deposit available within one year of the statement of financial position date to meet cash needs for general expenditures. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligation come due.

#### 4. TIME DEPOSIT

The fair value of the time deposit was \$101,563 as of December 31, 2023. Time deposit is categorized as Level 2 in the fair value hierarchy. Interest income on time deposit for the year ended December 31, 2023 amounted to \$1,563.

#### 5. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

As of December 31, 2023, accounts payable and accrued expenses consist of the following:

Accounts payable	\$	6,196
Accrued expenses		<u>5,205</u>
	\$	<u>11,401</u>

#### 6. IN-KIND CONTRIBUTIONS

The Organization is a Xandr, Inc. (formerly AppNexus) and Google Ad Grants recipient, the nonprofit edition of AdWords, Google's advertising program. This program enables the Organization to reach out directly to their target audience while the Xandr Public Service Announcement that allows the Organization to spread awareness of AmpleHarvest.org Inc. and its work on a random basis through static ads that appear on millions of websites. Based on Xandr, Inc.'s and Google's estimates, the value of these advertising credits during the year ended December 31, 2023 amounted to \$440,751, which is recognized as in-kind contributions in the statement of activities and education and outreach (in-kind expenses) in the statement functional expenses.

#### 7. CONCENTRATION OF CREDIT RISK

The Organization maintains cash and time deposit at financial institutions insured by the Federal Deposit Insurance Corporation ("FDIC") for up to \$250,000 per institution. From time to time, the cash may exceed the insured amount. Management believes that credit risk related to these accounts are minimal.